



MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

APRIL 2009



CHAMBER CONNECTIONS

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**APRIL MEMBERSHIP LUNCHEON
CELEBRATING
THE HOME TEAM**

**Wednesday, April 22, 2009
Royals Crown Club**

Administrative Professionals Day is that day so make a reservation for your administrative assistant to show your appreciation for all his/her hard work. Lunch will begin at 11:30 am and the cost is \$18.00 per person for all reservations made by noon on Monday, April 20. There will be *no* reservations accepted **after noon on Monday, April 20** and no-shows will be invoiced. Maximum 170 reservations.

LUNCH SPONSORED BY:



RAYTOWN NIGHT AT THE ROYALS

FRIDAY, MAY 15, 2009 7:10 P.M.

KANSAS CITY ROYALS VS. BALTIMORE ORIOLES

TICKETS: \$13.00 (FIELD PLAZA SECTION - \$26.00 VALUE)

\$10.00 (HY-VEE BOX SECTION—\$ 13.00 VALUE)

Buck night & fireworks after the game!

**Don't miss the fun and excitement
join your community
for a great evening!**

BUY YOUR TICKETS TODAY!
TICKET SALES END APRIL 30!

**For more information call
the Chamber office, 816-353-8500 or
stop by to buy your tickets
TODAY!**

**You may also order discounted tickets
online through the Royals website.**

To order online:

1. Go to www.royals.com/groupevents
2. Scroll down to the "Raytown Night at the K"
3. Click on the button: BUY TICKETS
4. Enter the password "raytown"

Tickets are available for the May 15 game until game day.

**After Raytown Night, you may purchase the
same discounted tickets for the
following 2009 games:**

June 30 - July 3 - July 25 - Aug 7 - Sept 6



Board of Directors

Dr. Tim Chirpich, Chair of the Board
Raytown Gregory Animal Health Cntr.

Ben Helt, Chair Elect
Benetti's Coffee Experience

Patrick J. Searcy, Treasurer
Power On Technologies

Pat Ertz, Secretary
Public Water Supply District #2

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Associate Member

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Stratford Development Corporation

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Missouri Funeral Care

Mike Watkins
Lifetime Member

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Commerce Bank

Paula Fats Cannon
Blue Ridge Bank and Trust Co.

Pam Clark-McKinley
Clark's Appliances

Dr. David Fray
Fray Chiropractic Office

Gary Graham
Fun House Pizza & Pub, Inc.

Jay Grimwood
Kansas City Baptist Temple

Dr. John Holmes
Personal Care Dental Group

Dr. Allan Markley
Raytown Quality Schools

John Ness
Associate Member

Peggy Sundquist
The UPS Store

Mahesh Sharma, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

Wow I can not believe it is already April. Kris has been in Iraq since February 9 and at first the time was going slow but now it is flying by. Thank you to all who have expressed their well wishes to Kris and I – it is wonderful to know we have such wonderful friends.

The Chamber will be very busy over the next 4 months. Besides our normal monthly luncheons, morning coffees, there is Raytown Night at the Royals, SummerFest and the combination Chamber/Rotary Golf Tournament. We have several ribbon cuttings coming up as well. Hy-Vee will celebrate its grand opening on April 7 and Mid America Coach will have their open house/ribbon cutting on April 28. Please mark your calendars and come out for these two exciting moments.

The Morning Coffees have been a huge success. This is a perfect opportunity for the business owner who can not make it to the monthly luncheons to get out and meet fellow Chamber members. In fact, at the March coffee at Power On Technologies they invited some of their surrounding neighbors to come and meet other folks besides just Chamber members. What a great idea!

In March, Mock Building Company had an after-hours at one their model homes and I was impressed with the number of people who came out to take a tour of the home and to meet other Chamber members. If anyone is interested in scheduling an after-hours, contact the Chamber office. We would like to schedule at least one a month between now and the end of the year.

If there is anything I can do, please do not hesitate to contact me. My door is always open, come by anytime!

Vicki Turnbow,
President



CHAMBER CONGRATULATIONS!

Congratulations to **Gibbens Drake Scott, Inc.** for being nominated as a 2009 Heart of America Ethics in Business nominee. This national awards program through Midwest Christian Counseling Center and Baker University School of Professional and Graduate Studies is set up to recognize Kansas City businesses and community leaders whose work demonstrates business excellence and the highest standards of ethical conduct, integrity and civic and social responsibility.

Congratulations to the following businesses for being nominated one of the top 100 fastest growing small businesses in the Greater Kansas City area:

All Star Awards & Ad Specialties

Internet Designs, LLC

Power On Technologies, Inc.

COMMITTEE UPDATES

Community Initiatives Committee, Jay Grimwood & John Benson, Co-Chairs - Please see page 5 in regards to the Community Clean Up Day which is being held on May 2. This is one of the initiatives this committee will help with in 2009. The next meeting is scheduled for April 8, 2009 at 7:30 a.m. to be held at the Chamber office.

Government Relations Committee, Judy Ness & DeeAnn Stock, Co-Chairs - The next meeting of the Governmental Relations Committee will be at 7:30 a.m., Friday, April 3, at the Chamber office. We will have an update on legislative issues and discuss the Employee Free Choice Act – also known as the “Card Check” legislation, which enables workers to unionize without a secret ballot.

Membership Development Committee, Shawna Burns & Pat Searcy, Co-Chairs – This committee meets the first Thursday of each month at 7:30 a.m. at the Chamber office, the next meeting is Thursday, April 2. Membership Development helps with various items including membership retention, introduction of new members at Chamber events and getting information out about the Chamber itself.

SummerFest/BBQ Cookoff Committee - Pam Clark-McKinley & Tom Gibbens, Co-Chairs - Sponsorship forms for the Chamber's largest fundraiser and the community's largest event were sent out in the March newsletter. If you were a sponsor last year, you received a letter and sponsorship form in the mail. Without your help this event would not happen. Please take the time to fill out the form and return it along with your check to the Chamber office. With the placement of the event in downtown Raytown (just north of Raytown Road and 63rd Street) we will have spaces for 60 BBQ teams, 80 vendor spaces, a kiddie carnival, an entertainment tent, the Sausage Sprint Dachshund races on Saturday and of course Four Fried Chickens and a Coke to play on Friday night and Rhythm Method to play on Saturday night. Information will be updated on the Chamber website as it becomes available. Please contact the Chamber if you have any questions. Press releases and letters to the downtown businesses will be going out the first week of April.

Chamber/Rotary Golf Tournament Committee - DeeDee Naumann & John Ness, Co-Chairs - The golf tournament is scheduled for Friday, July 17, 2009. Last year's tournament was a success with the combination of the Raytown Rotary Tournament and the Chamber Tournament, so we have decided to combine forces again this year. Please put this date on your calendar and plan to come out and play, volunteer, or sponsor our tournament! Watch for more information to follow.

Royals Night Committee - Cass Cassing, Chair - The ticket order form was included in the March newsletter. The form is also posted on the Chamber's website. *We have just learned that May 15 is Buck Night!* Listed on the front of this newsletter are the directions in case you would like to order your tickets on line. The Chamber will also be offering discounted rates on five (5) other games through out the year.

MEMBER ADS

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RAYTOWN, MO 64133

**Advertise your business to more than
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Business Card or 1/4 Page Ad Space Available
3 months or 1 year Run

All ads must be black & white. All ads must be prepaid.

Contact the Chamber for more information.

Member News

SMALL BUSINESS LOANS PROGRAM Through the State of Missouri

On January 13, Governor Nixon signed Executive Order 09-03, which directs the Missouri Department of Economic Development to work with the Missouri Development Finance Board (MDFB) to create a pool of funds designated for low-interest and no-interest direct loans to small businesses (50 or less employees). The pool of about \$2 million, expected to come from participation fees collected on MDFB contribution tax credit program income, will be enough to provide 80 loans of \$25,000 each to small business owners across to state. Implementation of the loan program is currently pending. By going to the following website: www.ded.mo.gov and clicking on Show Me Jobs on the left hand side of the web page, a business can read the wording from the Executive Order and fill out a form showing interest and/or a need for this loan program. Or you can call 573-751-4962 for more information.

Recycling electronic items such as televisions, computer monitors, and stereos is critical to help preserve landfill space and to ensuring hazardous materials are properly disposed. Raytown residents have the opportunity for two sites for electronics recycling close to home.

CITY OF INDEPENDENCE ELECTRONICS RECYCLING EVENT

Date: Saturday, April 18th **Time:** 9:00 AM to 3:00 PM

Location: Parking lot south of Independence Square.

Fee: There will be a small fee per item for the proper transfer and disposal of the electronics.

NO residency requirements

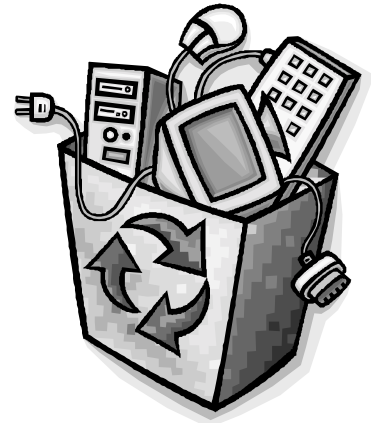
CITY OF LEE'S SUMMIT ELECTRONICS RECYCLING EVENT

Date: Saturday, May 9th **Time:** 9:00 AM to 2:00 PM

Location: Lee's Summit High School parking Lot (400 SE Blue Parkway)

Fee: There will be a small fee per item for the proper transfer and disposal of the electronics.

NO residency requirements



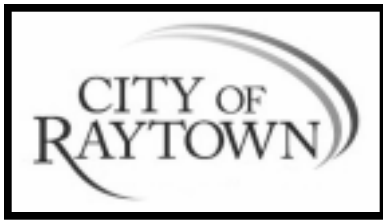
DICK SMITH FORD EARNS FORD MOTOR COMPANY'S HIGHEST DEALER AWARD

Kansas City auto dealer, Dick Smith Ford, recently learned that they have been chosen to receive the 2008 President's Award from Ford Motor Company. The President's Award acknowledges the Ford dealerships nationwide that have consistently provided their customers with exceptional service and an outstanding ownership experience.

Ford dealers throughout the country compete for this award annually, but only 327 out of over 4,000 Ford and Lincoln-Mercury dealerships in the U.S. received the 2008 award. According to Darryl B. Hazel, president of Ford's Customer Service Division, the President's Award is one of the most prestigious honors Ford Motor Company can bestow upon a dealership. In a congratulatory letter to the Smith family, Hazel said, "As a winner of this award, your dealership stands as a model for how Ford customers should be treated."

According to Mark Smith, president of Dick Smith Ford, this is the fifth time the dealership has received the President's Award. "Earning this honor is the result of a commitment by our entire staff to deliver the best customer experience possible," Smith said. "We are extremely proud to receive this recognition, especially since it is directly related to the people we value most -- our customers."

Located at 9505 East 350 Highway in Raytown, Dick Smith Ford has been a family-owned dealership since 1953.

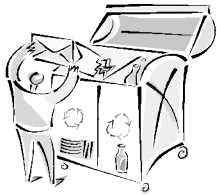


COMMUNITY CLEANUP DAY

When: Saturday May 2, 2009 **Time:** 8:00 am to 4:00 pm

Where: Super Splash parking lot, 53rd Place & Raytown Road, 5330 Raytown Road

VOLUNTEERS NEEDED!!!!



- ✓ *To help us at the drop-off site*
- ✓ *To pick up items from senior or handicapped households & bring it to the drop-off site*

We are asking for help with the removal of the trash from the vehicles & placing it in the dumpsters. We also need volunteers with trucks or trailers to pick up the items from the senior/handicap households.

The Raytown Chamber will be coordinating the volunteer schedule. **Please call 353-8500 by April 24 to help out with the Community Cleanup Day!** (3 hour+ shifts or Truck/trailer pick ups)

REAP will be on site accepting donations of non-perishable foods to help those in need.

We are asking that the community come together on this event & help the Community Cleanup Day be one to remember!!!



Business Spotlight on...

CLARK'S APPLIANCES

OWNER: Quentin Clark, Pam Clark-McKinley

PHONE: 816-356-0505

E-MAIL: clrksapp@sbcglobal.net

CHAMBER MEMBER SINCE: 1973

HOURS: M-F 9-6, Sat 9-1

SERVICES/PRODUCTS: Full line of GE, GE Profile, Café & Hotpoint major appliances. Service on most major brands.

FUTURE PLANS: Continue offering professional design & sales of major appliance for kitchen & laundry facilities.

OUR BUSINESS IS A CHAMBER MEMBER BECAUSE:

1. Support of the business community
2. To network with other businesses
3. A strong Chamber in your city helps support the whole well-being of the community.

ADDRESS: 9715 E. 63rd Street

FAX: 358-8759

FOUNDED: Jan. 1957

EMPLOYEES: 7, 1 PT



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NEW CHAMBER MEMBERS**PRO FOUNDATION TECHNOLOGY****Dennis Morgan**

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Raytown, MO 64133
816-358-3300

Fax 816-358-4933

dmorgan@profoundationtech.com

www.profoundationtech.com

Construction

Recruited by Sue Snow

DECORATIVE SURFACES**BY STACY****Stacy Wagstaff**

5317 Northern
Raytown, MO 64133

816-679-3571

decorativesurfacesbystacy@yahoo.com

Home Improvement

Recruited by Sue Snow

ANCHOR INSURANCE**AGENCY****John G. Shiddell**

6107 Blue Ridge Blvd.

Raytown, MO 64133

816-737-0880

Fax 816-737-3443

jshiddell@anchorinsurancekc.com

Insurance

Recruited by Pat Searcy

LOWE'S HOMECENTERS, INC.**Dometria Coleman**

4201 Sterling Ave.

Kansas City, MO 64133

816-743-2300

Fax 816-743-2304

Dometria.c.coleman@store.lowes.com

www.lowes.com

Home Improvement

Recruited by Sue Snow

RAYTOWN SPORTS ASSOCIATION**Allison Keller**

PO Box 9503

Raytown, MO 64133

www.raytownsports.com

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Recruited by staff

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E
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E****CHAMBER RENEWALS**

☉ **Air Vision, Professional Duct Cleaning of KC** 1/28/04

Ward & Teresa Holman

☉ **Sherwin-Williams Co.** 2/21/05

Paul Gutierrez, Jessica Gates

Donald Schmitt 4/3/92

☉ **Hy-Vee Catering** 2/5/08 Sam Horkman

☉ **Clark's Appliances** 2/28/73

Pam Clark-McKinley, Quentin Clark

☉ **Mock Building Co.** 1/10/73

Dorothy Mock, Larry Mock, Steve Mock

☉ **Wynn Twins School of Dance** 9/1/78 Jann Wynn

Liberty Tax Service 12/8/04 Bruce Stansberry

Willis HRH 12/15/03 Ron Lentz

Towncraft Wood Products, Inc. 3/1/76 Richard Shepard

☉ **sComm** 4/7/08 Jason Curry

Shamrock Cabinet & Fixture Corp. 2/20/80

Bill Price, Dan Beachner, Randy Hunsucker, Peggy Medina

☉ **Our Lady of Lourdes Church** 2/25/05

Father Steven Rogers, Chris Evans

☉ **Our Lady of Lourdes School** 2/25/05 Steve Messerschmidt

Hillcrest Country Club 2/7/07 Kurt Everett

☉ **Corwin H. Moore** 4/11/89

☉ **Saber Cycle** 4/30/08 Diane Krizek, Eugene Bileski

☉ **Teetering Rocks Golf Course** 4/25/89

Tom Poppa, Connie Vance

Broome Cadillac 3/14/83 Paul Broome

☉ **Lighthouse Dental** 3-20-01

Dr. Jack Ferguson, Dr. Molly Frew-Hodges

Electrical Corporation of America 4/27/78 Don Laffoon

Smith Bros. Hardware & Home Plumbing Cntr. 4/10/84

Todd Glidewell

☉ **Albin's Fine Jewelry LLC** 1/15/99 Wayne Albin

☺ *We would like to thank our members who gave 110%.*

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Upcoming Member Events

3RD ANNUAL FLIGHTS OF FANCY KEEPS THE COMMUNITY LOOKING UP

MCC-Longview welcomes the community to the third annual MCC-Longview Flights of Fancy, one of the largest kite festivals and the only event of its kind in the Midwest, from **noon to 4 p.m. on April 18**. The kites of the Kansas City Kite Club will take flight over the lawn of the picturesque MCC-Longview campus in the heart of kite month, featuring awe-inspiring mega kites, power kites, stunt kites, and more including the worlds largest windsock three stories high and 200 feet long! It may not change the world, but it changes our world around here. We fly kites to keep people looking up in life. So, get off the couch. Get off the computer. Come out to Flights of Fancy. And, just look up, said Sean Beaver, Kansas City Kite Club president.

Flights of Fancy will feature kite making, an inflatable maze, face painting, a balloon artist, a candy drop, and kite-bol races especially for the kids. New in 2009, as guests enjoy the power and beauty of the kites, Flights of Fancy will include attractions on green energy and wind power, including a wind turbine built by the MCC-Longview Engineering Club, up to 20 feet tall, and an actual wind turbine head, measuring 12 feet across. Festival-goers are welcome to bring their own kites to fly or sit back and enjoy the show. Food including barbeque, hamburgers, sandwiches, ice cream, and kettle corn will be available for purchase at Flights of Fancy. Blankets and lawn chairs are welcome on the MCC-Longview campus. Glass, pets, alcohol, and grills are not permitted.

Flights of Fancy is made possible by partnership between MCC-Longview, the Kansas City Kite Club, and generous area sponsors that make the Festival free to the community. Flights of Fancy also welcomes community volunteers.

For updates and more information on Flights of Fancy, visit MCCFlightsofFancy.org.



Morning Coffees

Mark your calendars - the March "Morning Coffee" will be held at **Commerce Bank** located at 6705 Blue Ridge Blvd. on **Tuesday, April 21**. Come by anytime between 7:30 to 8:30 a.m. to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.

The 2009 Morning Coffees are listed



RAYTOWN HY-VEE OPEN HOUSE & RIBBON CUTTING

Please join the Raytown Hy-Vee for the Chamber Open House on **Friday, April 3rd from 4-6pm** at our new location, 9400 E. 350 Hwy.

The Chamber will be conducting a ribbon cutting on **Tuesday, April 7th at 9am** for our Grand Opening Day.

RAYTOWN HISTORICAL SOCIETY AMBASSADORS MEETING

Anyone who has been in Raytown for the past century and a half, knows the Smith name. It has been part of our culture and folk lore since Dr. Minor Tabbs Smith arrived here from Clark County, Kentucky in 1851. As one of the earliest land owners and medical doctors in our area, Dr. Smith was to be followed by his children and their children in becoming a big part of our history. Business owners, builders, community leaders, mayor, fire chief, friends, supporters are all descriptions of his descendants. This is sure to be a lively discussion of a robust family. You will not want to miss this! **Monday, April 6th** Ambassadors Meeting at **10:00 A.M.** at the Raytown Historical Museum.

MID AMERICA COACH GRAND OPENING

Mid America Coach, Kansas City's premiere mobility van and shuttle bus dealer and service provider, is holding a grand opening celebration with festivities on April 28 and 29. Stop by to see the new space and learn more about how Mid America Coach's experienced team can help meet all specialty transportation needs. All events are free and open to the public.

Tues., April 28 3:00-5:00pm

Ribbon-cutting ceremony & reception

Wed., April 29 11:30am-1:00pm Open house and free lunch



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DATED MATERIAL

APRIL 2009

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2 7:30am Membership Development Cmte.	3 7:30am Gov. Rel. Cmte. 4:00pm Hy-Vee Open House	4
5	6	7 9:00am Hy-Vee Grand Opening & Ribbon Cutting	8 7:30am Community Initiatives Cmte.	9 7:15am Board of Dir. Meeting	10	11
12 	13	14	15	16	17	18
19	20 12:00 pm ► DEADLINE ◀ For luncheon Reservations	21 	22 11:30am MEMBERSHIP LUNCHEON	23	24	25
26	27	28 3:00pm Ribbon Cutting Mid-America Coach	29	30		